

HINK QAA CHARLES IN THE REPORT

Introduction of HKQAA - Hong Kong Wine Registration Scheme 香港品質保證局 - 香港葡萄酒註冊計劃 簡介

Give consumer confidence with identifiable sources

Luncheon with The Hong Kong Food Drink & Grocery Association (FDGA) Friday, 13th June 2014

Fanny Li, Assistant Manager, Business Development



Agenda

- About HKQAA
- Industry Highlight
- Wine Storage Management Systems Certification Scheme
- Hong Kong Wine Registration Scheme
- Q&A



About HKQAA

- A non-profit independent Conformity Assessment Body (CAB), incorporated by Hong Kong Government Industry Department in 1989 as a company limited by guarantee
- A leading CAB in Hong Kong that providing 8000+ mandays services per year
- With over 5,000 system certificates spanning over various industries & accounted for more than 50% of market share
- Headquarter in HK, with offices in Guangzhou, Shanghai and with representatives in UK
- Operation complies with IAF (International Accreditation Forum) Guidance and CNCA (Certification and Accreditation Administration of the People's Republic of China) in China



Contribution to Society

- Established HKQAA-BCS Fund (Business and Community Supporting Fund) - \$10 million
 - Funding to support the University research of best practice of management system
- Advisory role to Government in product certification & related regulation
- Setup Eco-manufacturing Resources Centre & Food Safety Resources Centre to support industry for meeting green manufacturing & food safety requirements
- Annual symposium, conference and seminar



Scope of Services

Quality Management

ISO 9001, ISO 27001 Information Security Mnagement Systems, TL9000, ISO/TS 16949, ISO 13485, ISO 20000, HKQAA- 5S Certification, PAS 55-1, Service Quality Management – Elderly Services

Environmental & Energy Management

ISO 14001, ISO50001, QC 080000, Corporate Environmental Report Verification, Carbon Audit, Carbon Reduction Labeling, Carbon Management System

Occupational Health & Safety Management

OHSAS 18001, F&IU (Factories & Industrial Undertaking)

Food Safety & Wine

Wine Storage Management Systems, Hong Kong Wine Registration Scheme, HKQAA-HACCP, HKQAA Hygiene Control System Certification, ISO 22000

Corporate Social Responsibility

HKQAA-HSBC CSR Index, SA8000, BSCI, ETI, HKQAA Social Compliance Program, Corporate Social Report Verification, Progressive Factory Improvement Program













Latest Situation of the HK Wine Industry

Imports

Year	By value HK\$ (in 1,000 million)	Year-on- year growth	By quantity (in million liter)	Year-on- year growth	
2013	8.0	-0.4%	50.1	-0.8%	
2012	8.0	-17.7%	50.5	4.9%	
2011	9.7	40.2%	48.2	20.5%	
2010	6.9	73.2%	40.0	14.8%	
2009	4.0	40.8%	34.8	14.6%	
2008	2.8	79.5%	30.4	29.9%	

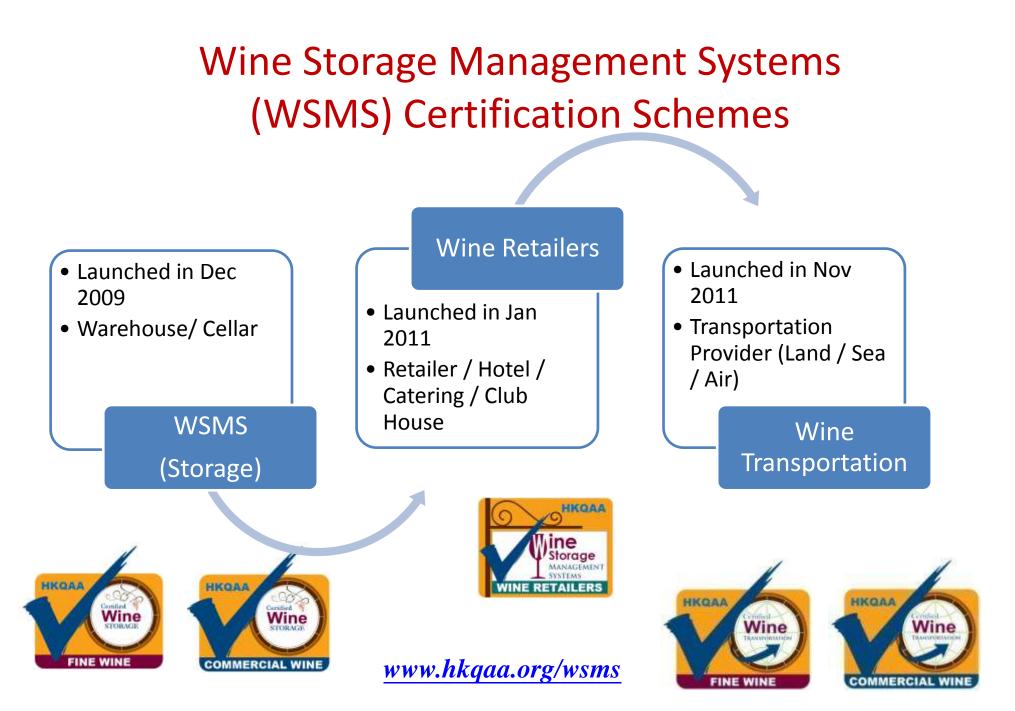
Re-Export

Year	By value HK\$ (in 1,000 million)	Year-on- year growth	By quantity (in 10 million liter)	Year-on- year growth	
2013	1.6	-9.6%	19.1	2.3%	
2012	1.7	-7.6%	18.6	1%	
2011	1.9	43.2%	18.4	49.9%	
2010	1.3	75.6%	12.3	44.9%	
2009	0.7	10.3%	8.5	21.8%	
2008	0.6	19.7%	6.9	20.6%	

Source: <u>Commerce and Economic Development Bureau</u> www.wine.gov.hk

How HKQAA can help Hong Kong Wine Industry?

- Promote Hong Kong as an international wine trading and distribution hub
- Clear the doubts of international wine traders & collectors about the quality of storage facilities in Hong Kong
- Provide adequate confidence



Supported by The Government

Mr Gregory SO Kam-leung, GBS, JP Secretary for Commerce and Economic Development The Government of the HK SAR

> **蘇錦樑先生,GBS, JP** 香港特別行政區政府商務及經濟發展局局長

I am grateful to the Hong Kong Quality Assurance Agency for pioneering the Certification Scheme for Wine Storage Management Systems, which has helped strengthen Hong Kong's position as the wine hub of the region.



Following international standards, the Scheme helps participants upgrade their facilities and services, and thereby enhance the confidence of traders and connoisseurs. First of its kind in the world, the Scheme is also a testimony to the strengths of our testing and certification industry.

I am confident that the Scheme will age well as Hong Kong continues its quest for excellence in the wine business.

我感謝香港品質保證局創先河推出葡萄酒儲存管理體系認證計劃,有助鞏固香港在區內的葡萄酒 樞紐地位。

這項認證計劃符合國際標準,協助參與的公司進一步改良設施和服務,從而加強貿易商以至鑑賞家對 在港儲存葡萄酒的信心。這是全球首個同類計劃,反映香港在認證及檢測方面的優勢。 我深信這項認證計劃會和香港葡萄酒業一樣,精益求精。

Technical Committee

The scheme is supported by a technical committee comprising independent experts from the wine industry, who also provided guidance during the development of the scheme. 認證計劃的技術委員會由獨立的業界專家籌組而成,為計劃的制訂提供支援及指導。

Chairman 主席	
Mr Ronald Lau	Vice President, Hong Kong Food Council
Members 會員 (in alp	habetical order)
Mr Gregory L De 'Eb	Principal, Crown Wine Cellars
Mr K K Lai	General Manager, Supply Chain Solutions, Logistics Management Services, DHL Global Forwarding (Hong Kong) Limited
Ms Jeannie Cho Lee	Master of Wine / Managing Director, GrapeXpectations / Founder, Asian Palate
Mr Hubert Li	Managing Director, Hong Kong Wine Vault
Mr Nicholas Pegna	Asia Director (ex HK & China), Berry Bros & Rudd
Mr Christian Pillsbury	Managing Director, Applied Wine
Mr Robert W Scally	Managing Director, Robert Scally & Associates Ltd.
Mr Simon Tam	Head of Wine, China, Christie's
Mr Anthony Wong	CEO, Worldwide Fine Wine Centre

Recently I have the privilege to share my experience in the wine cold chain aspects to Guangzhou wine trading practitioners. My views after the seminar is that there is huge market demand in China for training of this kind. It will be more effective if it can be jointly organised with related local wine associations in order to target the appropriate practitioners. Also, it would be great if the WSMS scheme could be introduced in China.

最近我被香港品質保證局邀請到廣州向當地葡萄酒商分享我在葡萄酒冷鏈物流的一些實戰 經驗。經過研討會上的討論後,我感受到有關在葡萄酒窖存、葡萄酒國際運輸、葡萄酒儲存 及配送的實戰培訓在國內存在頗大市場需求,如果香港品質保證局能與有關之當地協會合辦, 定能發掘大量對口業界學員從而事半功倍。此外,我認為認證計劃也可進一步在國內推廣。

> Mr Anthony Wong 黃輔華先生 CEO, Worldwide Fine Wine Centre (HK) Ltd 環球優賀葡萄酒中心 (香港)有限公司行政總裁

I expect the WSMS scheme should gather even more momentum for the wine import business already reaching US\$1.2 billion in 2011, expected to further increase by another 50 percent in 2014. They also reinforce HKSAR's policy intention in nurturing the six priority industries including "Testing and Certification", with the scheme developed by a Hong Kong based Agency meeting global needs. I have every reason to believe in the continuing success of the Hong Kong pure-bred schemes.

2011 年本港葡萄酒進口總值達 12 億美元,預計兩年後增加一半;而香港特區政府亦有 意進一步推廣檢測和認證業等優勢產業。我深信香港品質保證局為迎合國際需求而制訂的 「葡萄酒儲存管理體系認證」計劃,必定能在國際供應鏈市場上續創佳績。

> Mr Ronald Lau 劉耀輝先生 Vice-President, Hong Kong Food Council / Chairman, Hong Kong Food Hygiene Administrators Association 香港食品業總會副會長 / 香港食品衛生管理人員協會主席

As a member of HKQAA's Committee for WSMS, I know that Hong Kong wine professionals are putting huge efforts into provide world-class, highly competitive, quality-oriented logistics support for wine. Many wine professionals in Europe and North America have expressed their admiration for this scheme, administered by a completely independent body. Hong Kong's wine scene is thriving and as the centre for fine wine in Asia, it's reassuring to know that the storage, transport and logistics support is growing in parallel with the industry.

作為認證計劃的技術委員,我欣見近年香港的葡萄酒業界,正積極發展出達國際水平、具 競爭力和質量為本的物流支援服務。事實上,不少歐美的同業均表示,十分欣賞這個由獨 立機構推行的認證計劃。隨著香港作為亞洲高級葡萄酒中心的地位日益鞏固,我深信區內的葡 萄酒儲存、運輸和物流支援亦會同步蓬勃發展。*

> Ms Jeannie Cho Lee 李志延小姐 Master of Wine / Managing Director, GrapeXpectations / Founder, www.AsianPalate.com

The wine market in Asia is a complex, multi-channel business. When offered similar wines from numerous, competing sources, provenance becomes a key purchasing differentiator. We are responsible for the quality of the wines that arrive on our customers' tables. As a result, Applied Wine uses HKQAA certified facilities for our supply chain, and we have come to prefer that our suppliers do the same.

葡萄酒業在亞洲是一個多元化、多渠道的業務,當眾多供應商均可提供到條件相近的 葡萄酒,其來源和貯藏歷史便成為了選購時的重要考慮因素。葡萄酒送到顧客杯中, 我們要對其品質負責,因此 Applied Wine 的供應鏈選用獲香港品質保證局認證的儲存 設施,亦期望我們的供應商也作出明智選擇。*

Mr Christian Pillsbury Managing Director, Applied Wine

Exchange Tour



Mr. Anthony Finlayson-Green Managing Director, Cert Octavian



Mr. Benjamin Falagan & Thierry Mau Louis Vialard S.A.S.



Tony Leventhal Cellar Master, Vintage Wine Warehouse



Mr. David Hogg Sales Director, London City Bond

Mr. Nicolas Labenne

Technical Director,

Chateau Lynch Bages

Mark Gray

Storage Director,

LLK Enterprises



Mr. Keith Procter Operations Director, Berry Bros & Rudd



Mr. Laurent S. Pasteur Technical Director, Chateau Cissac



Mr. Steve Bachmann CEO, Vinfolio

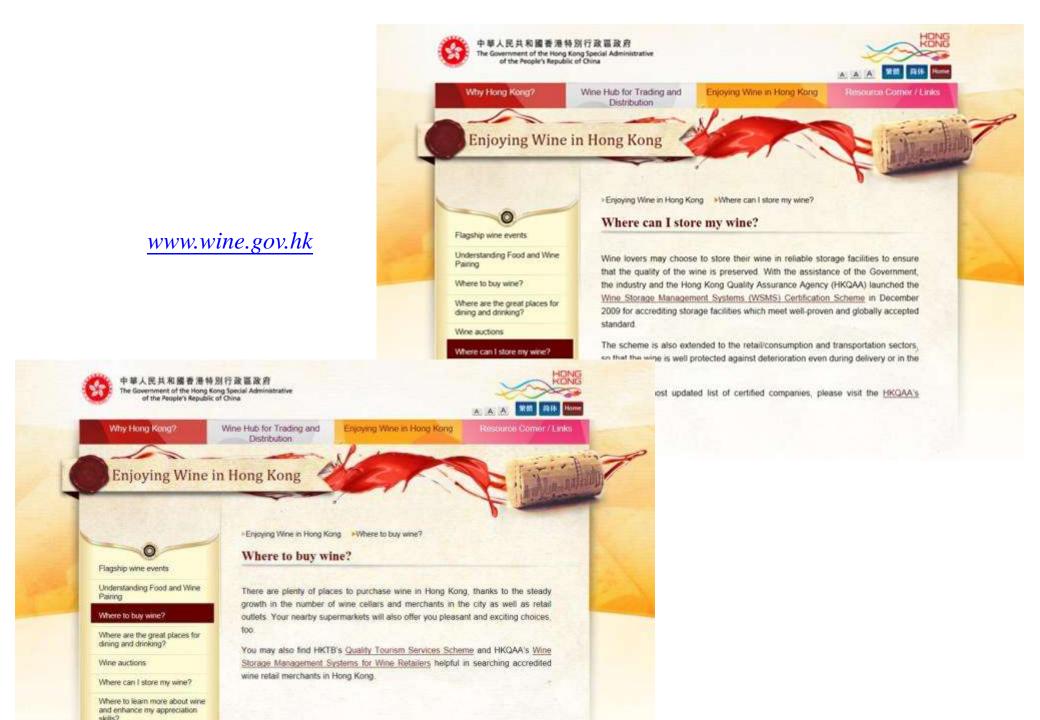


Mr. Philippe Dunoguier General Manager, Bordeaux City Bond



Mr. Sean de Boigne Director, Chateau Pitray

The United Kingdom France The United States



5th Certificate Presentation Ceremony (HKTDC HK International Wine & Spirits Fair, 8 Nov 2013)



News Reports



Fine wine storage in Hong Kong is becoming increasingly sophisticated and this is in keeping with the need for provenance at auction. By Rupert Millar

ON THE face of it, with its premium on space and oftom sweltering temperatures, Hong Nong must be a nighterman place from collecting, storing and distributing line writes and yot it in more one of the biggest international hards (though Singapole may be catching up had, see box out). Since the shellino of write VAI and general sales tax in February 2008, Hong Kong Dau shot up in terms of imperance in the first write world.

According to the Flang Kong Commerce and Economic Development Bannau, between 2008 and 2013 wire imports by value work up from HSK2.8 hillion to S8ht (theogh the peak was 59.7bs in 2011), while volume went up from 20.4m litten to 30.1m over the same period. However, no exports don't take up quite as much of the volue. SI.4hn in 2013 but they do rather more of the volume, 19.1m litten, set anoun5.20% and 38% of their negocifier buts.

As Hong Kong has abolished tas the concept of "honded" warehouses is no longer milevant there but that does not mean that seliable storage len't, in fact if is as important as ever.

There's no doubt that the month austerity drive in China has hit the wine and havary drivks market hard and it has affocial Heng Kong too.

As Carol Wing, managing director of Golden Vimage International, pends aut: "Hong Kong was one of the kay supplem of the sense to Chana in the part through different distribution: channels, Indirectly, UK's fine wire markat was always influenced." Honever, Hong Kong, in not completely

Horeever, Hong Kong is not completely dependent on China or even Heng Kongen, Huber Li, managing director of Hong Kong Wine Vault, points out the reality: "Demand is strong the quality wires strongs, and this demand to not just from locals, but also private clients from China, Tatoran, Thataral and other surrounding countries."

The Drinks Business Hong Kong

Issue 15: Apr/May 2014 (p.64-67)

- "Demand is strong for quality wine storage, and this demand is not just from locals, but also private clients from China, Taiwan, Thailand and other surrounding countries......More investors choose to ship and sell their wines in Hong Kong, as they can often get the highest selling prices." Hubert Li, managing director of Hong Kong Wine Vault.
- As a result the HKQAA was quick to adopt a Wine Storage Management Systems Certification Scheme (WSMS) in late 2009, to which the vast majority of Hong Kong's leading wine companies are signed up to, and which effectively guarantees storage and transportation conditions.

News Reports

- 明報:紅酒撤稅物流業開新天 (Jan 2013) http://news.sina.com.hk/news/20130121/-19-2876921/1.html
 - 捷成國際物流 (Jebsen Logistics) 表示, 2010年獲得認證後, 2年內紅酒訂 單急增近10倍,母公司認為可大展拳腳,於是在2011年搬到火炭較大的 貨倉,儲存紅酒面積達到4800呎。
 - Jebsen Logistics: after awarded the WSMS certificate in 2010, the order raised 10 times more than in 2 years. Thus, they extended their warehouse in 2011 (4,800 sq. ft.).
 - 均輝酒窖倉 (Hecny Wine Cellar) 儲面積約2000呎左右,規模相對較小。
 公司經理李志華透露,公司於2011年開始新開展紅酒物流業務,2012年
 便獲得了認證資格。
 - The storage area of Hecny Wine Cellar is around 2,000 sq. ft. They start wine storage business in 2011 and awarded the WSMS certificate in 2012.



News Reports



港對紅酒倉存認證

香港文匯報訊(記者 養詩攝)自香港在2008年妝消葡萄酒進口税後 大量酒商通推本港欲奪營商先權。香港品質保證局在2009年底首次推出

港加強葡萄酒品質驗證機制

證】計劃,昨日單行黨四层的證書頒授儀式,發 有業界表示,香港對紅酒會存認證的 認證,則不違議局方在內地發展另一裏 影響藥排生得的其中一個因素,肉地及本港政府 他府海獭制度仍有助成為高级葡萄酒储存中心。

若紅腦升個能力高、內触要求包 1000年 - 田 大,加上海醫的最可制度不變。香港仍 指、獲認維 然會成為真經兼範題的能存中心。 以確保質 港税制優勢保健存中心地位



港品質保護 局線的林寶 真 - 南移及 經濟發展局 副秘書長養 福泉・春 港品質保護 局主用質問 和及 副主 常何志誠。 香港文庫華 記者 發催民 攝

■ 存却:2

對在內地直接認證 经一套計劃-







賀保證局製造及服務業 彭文俊、法國工商總會 Orlanne Chenian出席亞 航道會議 -匯報訊 (記者 黃詩譜) 國家或新世界的酒,不 所未聞,若有機會讓漆

同胞認識,對酒商來說 禮。然而,若由於物流 今而味慶賀,消費者對 酒商或產地衍生保見,實在有點 冤枉 永國葡萄酒代表昨日便參 加「亞洲物流及航運會議」,表示 市場有需要加強品質驗證·運輸 総踏機制。

香漆品質保護局製造及服務業 務總經理彭文俊表示,香港逐漸 發展面的倉存系統,在運輸過程 中力求保持温度、温度等發件不 慶,保護紅酒的口感,質量,該 局被有「葡萄酒儲存管理體系図 證,以辨識、評量及防止葡萄酒 在儲存過程中變壞的風險。然 而,香港租会昂貴,倉庫成本具 那力。法國工商總會行政總裁 Orianne Chenian便指,可以考慮 累近的深圳等地設立倉庫,這樣 香港的競爭力也得以加強。

Awarded Companies (up to Oct 2013)



For the latest company list, please visit our website: <u>www.hkqaa.org/wsms</u>

Wine Storage Management System Part 1: System Requirements

- 1. Policy
- 2. Performance Measurement Indicators
- 3. Wine Storage Management Plan
- 4. Implementation of Management Plan
- 5. Monitoring and Measurement
- 6. Incident Handling
- 7. Management Review and Improvement Action

Wine Storage Management System Part 2: Code of Practices



Wine Storage Management System Part 2: Code of Practice (highlight)

	Fine Wine 高級葡萄酒 For wines that require long term storage 適用於貯酒期 軟長的葡萄酒	Commercial Wine 商品葡萄酒 For wines that are produced primarily for consumption in the near future 適用於生產作較短期內 飲用的葡萄酒
Min. storage temperature 最低儲存溫度	11°C	11°C
Max. storage temperature 最高儲存溫度	17°C	22°C
Max. daily fluctuation range 每天最大波動幅度	3°C	5℃
Max. annual fluctuation range 每年最大波動幅度	5°C	10°C
Humidity as running average 濕度運行範圍	55% - 80%	>50%
Storage areas shall be isolated from external lights 儲存點應隔離外部光源	1	1
Low UV lighting (e.g. LED lighting) shall be used to replace regular fluorescent lighting 使用低紫外線燈光 (如 LED 燈光)代替常規熒光燈	√	
Low-heat lighting, e.g. LED lighting, fluorescent lighting, shall be used 選用低溫照明,如 LED 燈光, 熒光燈等		1
Equipment that might cause continuous and extensive amounts of vibrations shall not be used 不應使用會產生持續或廣泛震盪的設備	1	
Suspension systems underneath cellar floorings shall be installed if continuous vibrations occur 如有持續震盪,則於酒窖地板下安裝減震系統	\checkmark	1
Accuracy of temperature sensors 溫度感應器的準確度	±0.5°C	±1°C
Accuracy of humidity sensors 濕度感應器的準確度	±5%	±5%
Minimum retention period of maintenance or calibration records shall be kept 保留維修或校正記錄不少於	3 years 三年	3 years 三年
Regular calibration of temperature and humidity monitoring equipment shall be carried out 定期對溫度和濕度感應器進行校準	Once / year 每年一次	Once / 3 years 每三年一次
Insurance coverage shall satisfy the contractual agreements with clients 保險範圍應滿足與客戶的合同協議	1	1

For details of requirements, please refer to scheme handbook.

Certificate Issuance

- Approval by HKQAA Certification Review Board
- Issuance of Wine Storage Management System / Wine Storage Management System for Wine Retailer / Wine Transportation Management System Certificate (valid for 3 years)
- Authorization for the use of Certification Marks





Hong Kong Wine Registration (HKWR) Scheme



www.hkqaa.org/hkwr

Is it enough?

dri	nks	b	u	sir	h	es	S	5	
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HALF OF CHÂTEAU LAFITE SOLD IN CHINA 'IS FAKE'

7th May, 2014 by Lauren May

China is still battling a "serious" problem with counterfeit wines, a senior Chinese Government official has warned, claiming at least half of Chateau Lafite sold in China is fake and is probably made on boats moored in international waters.



The comments were made by Xinshi Li, president of the Chinese Academy of Inspection and Quarantine (CAIQ), at a conference in Bordeaux to launch a new Chinese government anti-fraud effort called PEOP, as reported by decanter.com and French news site vitisphere.com.

Li described the existence of boats being used as "faking stations" as the most "shocking" aspect of China's counterfeit market.

The boats are believed to be making not only Château Lafite fakes but many other other high-end Bordeaux fakes, using low-end wine to maximise profits.

Last year officials warned that take wine were on the rise in China, with Bordeaux first growth Château Lafite becoming the most common forgery in China where it has been reported that there are more cases of the iconic 1982 vintage of Lafite than were actually produced by the château. "Half of Chateau Lafite sold in China is FAKE", Xinshi Li, president of the Chinese Academy of Inspection and Quarantine (CAIQ)

中国消费拉菲为原产量10倍 国人喝到一般为假酒

正文 我来说两句(1人参与)

2012年03月20日09-24 来源:龙虎河-南京日报

◎打印 | 圖字号



口岸均价仅为15元的进口红潜,在国内零售市场上平均价格高达562元。

中国市场一年消费"拉菲"数百万瓶,但是在拉菲的产地法国,一年拉菲的产量仅有20多万瓶。

进口红酒价格为何飙涨?凭空多出的"拉菲"酒究竟从何而来?新华社"中国网事"记者在中国、法国 对此展开了调查。

With just 50 000 bottles of the genuine wine imported to China each year, officials say some 70 percent of wine sold under the brand in China is fake.

Spring liquor Note: "Hong Kong Changyu" is false.

春节买酒请注意:"香港张裕"是假的(图)

2010/2/9/09:49 来源:现代快报

【<u>慧聪食品工业网</u>】近年来,市场上的<u>红</u>酒品牌越来越多,一些杂牌甚至假酒也鱼目混珠。最近, 就有扬州市民反映,市场上有一种"香港<u>张裕</u>"葡萄酒,口感与惯常饮用的张裕葡萄酒区别很大,怀疑 是假冒产品。昨天,扬州市开发区工商分局执法人员会同厂方打假人员突击检查市场,一举查获43瓶 涉假葡萄酒。

工商查获的两款涉假葡萄酒

突查: 43瓶涉假葡萄酒被查扣

昨天下午,扬州市开发区工商分局执法人员对辖区两家被举报店面——小老虎茶行和蒲威利<u>洋</u>园公 司进行突击检查,查获43瓶涉假葡萄酒。其中,38瓶是小老虎茶行所售的"张裕<u>超百劫</u>"干红葡萄酒, 5瓶是蒲威利洋酒公司销售的"张裕·卡斯特酒庄"高档酒。

记者现场查看"张裕解百纳"干红葡萄酒发现,其封口很粗糙,标签张贴也很马虎,不平整、有手工贴的印迹,厂名厂址更是奇怪:"张裕葡萄酿酒股份有限公司"、"九龙长沙湾道88号"。要知道,"张 裕"葡萄酒的生产厂家在山东烟台,整张标签竟没出现半个"烟台"的字眼。而"张裕·卡斯特酒庄"高档 酒,虽然用<u>太盒盛装</u>、标价248元/瓶,但细心的人会发现:酒瓶上的标签印刷粗糙,喷码模糊,木盒 也很粗糙,边缘可见很多细小的木屑。

对此,小老虎茶行老板告诉执法人员,假红酒是一个朋友放在他这里代卖的。蒲威利洋酒公司也称,假酒是一个陌生人送上门的,放在他店里代卖,卖完结账。每瓶进价只要180元,售价248元。

开发区工商局经济检查大队副大队长常征表示,"傍名牌"侵权行为一经查实,将依法严肃处理。同时,工商部门也提醒一些烟酒店老板,根据《食品安全法》,食品经销商应履行进货查验和索证索票制度,如果购进来源不明的食品,工商部门可以依据《食品安全法》予以查处。

【本報訊】捲入假酒疑雲的前政務司司長唐英年昨發表 聲明,否認經佳士得拍賣的部份紅酒是贗品,強調被質 疑的羅曼尼,康帝酒園(Domaine de la Romanée-Conti DRC)葡萄酒,均購自可靠渠道並有紀錄,獲酒莊確 認,稱對無根據指控保留法律追究權利。 唐英年昨午於中環食肆上海總會用膳後,被問及假酒風 波時稱稍後出聲明回應。唐的聲明批評,針對他拍賣的 紅酒是贗品的指控完全無根據及錯誤,稱過去30年來都 極關注購買葡萄酒的來源,而被質疑的一批DRC葡萄酒 均購自可靠渠道,並有正式紀錄,他無理由懷疑其來源。最重要是酒莊已研究過 該批酒,亦毫無質疑。

Source: Apple Daily 2013-03-21

Hong Kong's former chief secretary Henry Tang has hit out at claims that some of his wines sold at a recent Christie's auction were counterfeit, dubbing them "unsubstantiated and false". Tang: with relievable source and official record

Hong Kong Wine Registration Scheme (HKWR)

- Developed by HKQAA in 2013 by the support of government and industry
 - Industry Consultations with wine traders, merchants, retailers, cellars, etc.

 Examine wine <u>records</u> of **up one level** identifiable <u>source</u>



Hong Kong Wine Registration Scheme (HKWR)

- Promote Hong Kong as an international wine trading and distribution hub
- Provide adequate confidence
- Avoid misleading or insufficient source related information during trading of wine
- To have capability to maintain and retrieve records of wines handled with identifiable source



HKWR-Benefits

 Promote Hong Kong as an international wine trading and distribution hub in wine handling with identifiable sources

• Enhance brand image and reputation of registered organizations

• Improve public awareness of the importance in combating counterfeit wines



Supported by the Government

Hong Kong continues to thrive as the wine hub of the region, as well as the largest wine auction centre worldwide. We have attained the position not only because of our zero wine duty policy. There is a lat to attribute to the reliability of the wines we trade. I am most grateful to the Hong Kong Quality Assurance Agency (HKQAA) for playing an important role in this area.

More and more industry players, in particular wine cellar businesses, look to the HKQAA's certification of their management systems in marketing locally and internationally. This year, the HKQAA takes a further step and roll out another scheme to register traders and logistic service providers alike which can show commitment to trading wines from identifiable sources. This will fortify the confidence of those who buy wines through Hong Kong.



I wish the HKQAA every success in running its existing and new schemes as Hong Kong's wine business continues to grow.

香港葡萄酒業務持續蓬勃,保持區內葡萄酒樞紐以及世界最大的葡萄酒拍賣中心地位。有此 佳績,不僅因為我們已豁免葡萄酒酒稅,還有賴可靠的進出口貨品。我感謝香港品質保證局 在這方面擔當的重要角色。

越來越多葡萄酒商·特別是酒窖,利用香港品質保證局的管理體系認證在香港內外作市場推 廣。今年,香港品質保證局更推出另一項計劃,為重視貨品來源的葡萄酒商和物流服務提供 者等建立登記制度,以加強買家的信心。

我謹祝香港品質保證局各項計劃成功,和香港的葡萄酒業務一同蒸蒸日上。

Mr Gregory SO Kam-leung, 蘇錦粿先生, GBS, JP Secretary for Commerce and Economic Development, The Government of the HKSAR 香港特別行政區政府向務及經濟發展局局長

Supporting Organisation 支持機構

Invest Hong Kong, The Government of the HKSAR 香港特别行政區政府投資推廣署

Endorsing Organisation 認許機構

Hong Kong Wine Merchants' Chamber of Commerce 香港葡萄酒商會

Wine Industry Association of Hong Kong 香港葡萄酒業協會

Hong Kong Wine Judges Association 香港葡萄酒評審協會

Hong Kong Sommelier Association 香港專業品酒師協會

Worldwide Fine Wine Centre (HK) Limited 環球優質葡萄酒中心(香港)有限公司







委通専業品語師協會 Hong Kong Sommelier Association Drank Cleve トゥサミ島 Since 1989





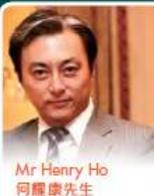


The HKSAR Government is committed to developing Hong Kong as the regional hub for wine trading and distribution and HKQAA has been playing an important role in helping achieve this goal. The HKQAA – Hong Kong Wine Registration (HKWR) Scheme is going to bring the booming Hong Kong wine industry to the next level by enhancing consumers' confidence in wine sold in Hong Kong. The Scheme will help attract more foreign winerelated companies to establish business in our city.

香港特區政府致力發展香港成為亞洲區內的葡萄酒貿易和集散樞紐。為此, 香港品質保證局一直扮演重要的角色。「香港品質保證局 - 香港葡萄酒註冊計 數」能提升顧客對本港葡萄酒產品的信心,協助行業再創高峰。毫無疑問,計 劃將吸引更多海外葡萄酒企業來港發展。



Mr Jimmy Chiong 蔣寧禮先生 Head of Tourism & Hospitality, Invest Hong Kong 投資推廣業旅遊及款待行業主管



It is with great honor and pleasure for Hong Kong Wine Merchants' Chamber of Commerce (HKWMCC) to act as the endorsing organisation of the Hong Kong Wine Registration Scheme. May you continue to accompany the development of professionalism of wine industry in Hong Kong. We toast to nothing but success and prosperity to HKQAA.

本會很高興和榮幸成為香港葡萄酒註冊計劃的認許機構,希望香港品質保證 局能鐵續支持香港葡萄酒專業的發展,讓我們為實局的成功和順利的發展 乾杯!

President, Hong Kong Wine Merchants' Chamber of Commerce 香港葡萄酒商會會長 On behalf of Wine Industry Association of Hong Kong, I would like to congratulate HKQAA on its successful launch of the Hong Kong Wine Registration Scheme. I wish the Scheme will further strengthen Hong Kong's position as the wine trading and distributing hub.

證代表香港葡萄酒業協會,恭賀並歡迎香港品質保證局成功推出「香港葡萄 酒註冊計劃」,祈盼能為香港進一步鞏固及保持葡萄酒貿易和分發的福鈕 地位。



学演举先生 President, Wine Industry Association of Hong Kong 香港葡萄酒葉協會會長



We believe the Scheme will not only educate consumers on the importance of identifiable sources of wine, but will also give them confidence in choosing a quality wine provider.

計劃不但讓消費者了解葡萄酒來源的重要性,更有助他們選擇優秀的葡萄酒供應商。

Mr Anthony Wong 黃輔華先生 CEO, Worldwide Fine Wine Centre (HK) Ltd 環球優質葡萄酒中心 (香港)有限公司行政總裁

HKWR Development & Deliverable

- Phase 1 (Launch in Nov 2013)
 - To examine wine records of up one level identifiable source
 - Confirmation of Registration Letter
 - HKWR mark on the promotion material







HKWR Kick-off Ceremony & 5th WSMS Certificate Presentation Ceremony (HKTDC HK International Wine & Spirits Fair, 8 Nov 2013)



News Clippings

全港首個



CRANGESINE STREET COMMERCE

Registration scheme a boon to wine industry

Darren Wee derivitaee@wrei.com

Hong's first wine registration scheme was launched yestenday to cement the city's status. as Asia's when trading hub. The scheme, issurched by the ing Kong Quality Assurance Agency, recogoines the addity of

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east they handle. Denvity Box manpilot scheme 55 Since size diaty was scrapped 55 Since size diaty was scrapped 56 scrapport largers have grown

of wine on offer. Agency chief esecutive officer Michael Lam Po-hing said huyeeing whe was "an increasingly





and the bottle inside often does not sell to investigation or whethor it has been mishandled by an inationtive connex." he said. Next year, the agency will

launch an online platform and motismal labels, each comlaiting a unique code. Consum ers can scan the code with a smartphone to find more informotion and confirm the wine has been handled by a registered

company, Law So-ping, executive director of participating company Elizabeth Wines, said, the scheme would give "additional confidence to customers that we know the willse and where it comes from. And if there is a problem, we can have it lack." Law sidd the source and date of a wine crasid greatly affect its quality and value, even wine of the same virrige.

"ivery single bottle is different," he said. : Law sold international particl pation was needed for a complete system as wise could pass through umoral rocentries beliers reaching Hung Kong, but the

mostic front. The registration scheme fullows the approxy's wine storage mastagement systems certifica- a sociations con tion scheme, which was launched in 2010. The laune certi-



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News in Brief 簡訊

Wine certification scheme 香港品質保護局推出葡萄酒認證計劃

> ceiding in the Hern floring (South) Structures Agent Automating to the Pering Arring Automatic International Agriculture (AGAAA), the Hong Kang Linear Linear Control of the second agriculture (agric) (2010) Tools consistential of an 2010 per sheet instrument to the tooland of balance materials and the agric from the constraint data. The instructure pre-second agric and Microsoftial of second has ball

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City's 1st Hong Kong Wine Registration Scheme launched by the IIKQAA RUBRRAMMARTIN TRUNCHON



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the "Wine Storage Management Systems Certification Scheme" for accrediting storage facilities which meet certain required standards. The scheme has been extended to the retail/consumption and transportation sectors.

The HKQAA would also launch a pilot"Hong Kong Wine Registration Scheme" in the forth quarter of 2013 to recognise traders who could identify the source and record of wines they handle for enhanced consumers' confidence.

Reliable wine storage and identifiable sources

Wine traders may choose to store their wine in reliable

storage facilities to ensure that the quality of the wine as

an investment stock is preserved. With the assistance of

the Government, the industry and the Hong Kong Quality

Assurance Agency (HKQAA) launched in December 2009



香港品質保證局「香港葡萄酒註冊計劃」

HKQAA - Hong Kong Wine Registration Scheme

















HONG KONG -

A WINE TRADING

AND

DISTRIBUTION HUB

IN ASIA

www.wine.gov.hk



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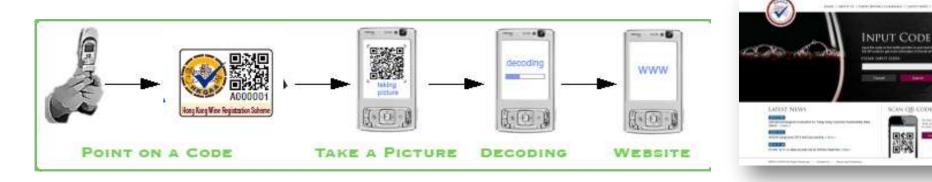
Fifty-five companies have been contilled to date

HKWR Development & Deliverable

- Phase 2 (Launch in late 2014)
 - HKQAA will issue HKWR label and online platform (label with unique QR Code and number)
 - Registered company is entitled to stick the HKWR label on bottle of their wine
 - Public can use smart phone to scan the QR Code to get further information







Applicable Organizations

- This scheme is applicable to all types of business that handle wines in the wine industry. i.e.:
 - wine traders
 - wine merchants
 - wine wholesalers
 - wine producers
 - wine cellars or warehouses
 - wine retailers
 - wine transportation service providers
 - etc.

HKWR Scheme (For WSMS certified facilities)



Chief Executive Officer

- Encourage wines to be kept under HKQAA Wine Storage Management Systems (WSMS) certified storage facilities
- A **Registration Plus ("***plus***")** will be specified in the Confirmation of Registration Letter



HKQAA

香港品質保護部

Self-Declaration 自我聲明

for HKQAA - Hong Kong Wine Registration Scheme 針對香港品質保證局 - 香港葡萄酒登記計劃

 All / □ Not all of the wines handled are stored in storage facilities or wine retailers certified under HKGAA Wine Storage Management Systems Certification Schemes.
 □ 用行 / □ 并行有提升的通知分析的原始的存在已通過常准是可得提供最新通路存在或指令起源的软件 指定这样或这些证明内

A "Plus" (+) will be granted after confirmation all wines handled are stored in storage facilities or wine retailers certified under HKCAA Wine Storage Management Systems Cartification Schemes. If the An Intel sense are in a few present net retained with the storage facilities of wine and a storage store in management and an and an and an area of the Handle store and with the store of the store of the intel store in a store of the intel store of the store

- We acknowledge and accept the scheme requirements in the HKQAA Hong Kong Wine Registration Scheme Handbook, していなったそうを見たが自分的な、この世紀を通行のためにおいた時であったがあった。
- We can maintain and retrieve records of up one level identifiable sources for all wines handled. 對的所有超我們處理的蓄積這一我們讓你得相違取可讓那到上一手來算的文件。

We certify that the information that we provided is correct.

我等你愈所提供的请料金屬证確。

We recognize that the Hong Kong Quality Assurance Agency ("HKQAA") operates the HKQAA – Hong Kong Wine Registration Scheme and we agree that if our application for the Scheme is successful, and in consideration of HKQAA agreeing to proceed with our application and review our business, that we will comply with the Scheme which we consider to be fair and reasonable. We further undertake to pay all cost required in relation to our application and future reviewing service.

我等奏認着進生質律證時("書進是新保證局")推供約書 進出情報總局 一書進新希達賞並訂的並同意展如我等並成 动中請計劃,並當於臺港是對保證局具是繼續處理我等的申請並詳書我等業務,我等將進合我等加強公享及合理 訪規則,並至如此,我等並這種投資權收费標準支付現有及將來討審起後所需費用。

We recognize that HKQAA may forthwith withdraw the Business's registration under the Scheme or refuse to grant review if a business is unable to comply with the scheme requirements

我等或版象我等不能符合計算的要求,普進呈質個證局可以繼續計劃下會戶的登記,或相單給予評書。

			Company Chop 公司兼印
Signature	簽署	·	
Name			
Title	職位	r	
Date	日期	1	

Self-Declaration

 For <u>ALL</u> wines handled in WSMS

→Registration Plus

 For <u>Not ALL</u> wines handled in WSMS

→ Standard Registration



To be finalized, subject to change

• Record maintenance

- The organizations shall maintain records of <u>up one level</u> <u>identifiable source</u> for all wines handled:
- Typically maintain records: <u>at least 3 months</u> records for new application



- Minimum retention period after successful registration: at least 12 months after the wines have been sold or custody of wines have been passed to other entities
- Typical examples of records of identifiable source containing the information:
 - E.g. business contract, commercial invoice, purchase record, shipment documents, certificate of origin, etc.



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Special Notes:

- Typically maintain records of up one level identifiable source for wines handled at least 3 months
- Partial registration is NOT accepted
- All wines handled shall be subject to review unless it is listed in the wine exclusion list (e.g. brand, vintage, country of origin/appellation, bottle size and quantity of wines)

Item No.	Item Description	Vintage	Region	Type	Volume	Quantity
1500	Latour	1977	Bordeaux	Red	750	3
1600	Chateau Latour, Paulliac	1980	France	Red	750	3
1700	Lafite Rothschild	1979	Bordeaux	Red	1500	1
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To be finalized, subject to change

Benefits

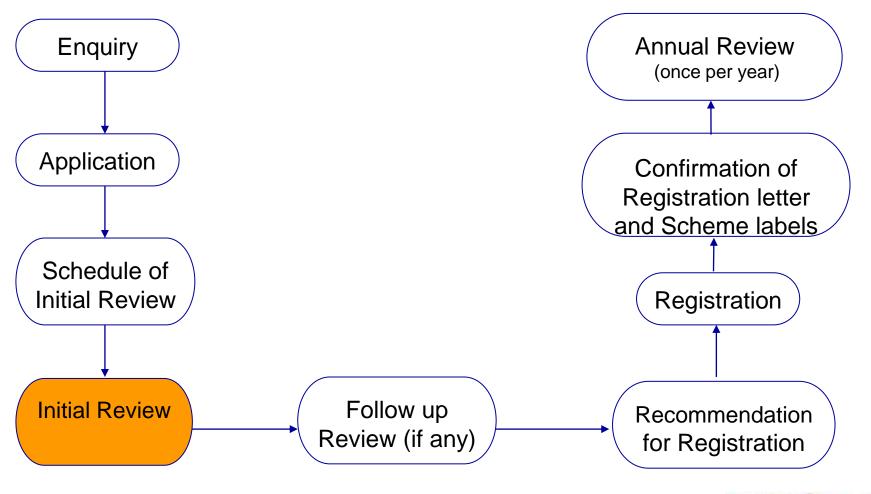
- Grand Registration Presentation Ceremony in HKTDC HK
 International Wine & Spirits Fair
 - 7 November 2014, HKTDC HK International Wine & Spirits Fair, HKCEC
- Promotion in HKTB's Wine & Dine Festival & HKTDC HK International Wine & Spirits Fair
- Abundant marketing and media exposure for you to strengthen branding and promotion on wine business (stickers, promotion stand)







HKWR Scheme Registration Process





Registered Companies





For the latest list of participating companies, please visit: www.hkqaa.org/hkwr

Thank you!

ENQUIRY:

Mr. Bryan Peng, Assistant Director, Manufacturing & Service

- Tel: 852-2202-9550
- Mobile: 852-6950-4521/139-0305-2820
- Email: bryan.peng@hkqaa.org

Ms. Fanny Li, Assistant Manager, Business Development

Tel:	852-2202-9323
Mobile:	852-6220-6956
Email:	fanny.li@hkqaa.org

Hong Kong Quality Assurance Agency

Address:	19/F, K. Wah Centre, 191 Java Road, North Point, Hong Kong
Fax:	852-2202-9222
Website:	http://www.hkqaa.org